

## SAP RETAIL COURSE CONTENT

### ❖ **INTRODUCTION:**

- Is- Retail Overview
- Is- Retail Process
- Purchasing & Sales
- Merchandise Logistics
- Retail org structure

### ❖ **RETAIL MASTER DATA:**

- Article Master Data
- Merchandise of categories
- Creation of Merchandise categories Hierarchies
- Creation of Articles
- Single
- Generic & Variant Articles
- Creation of Structure Articles
- Sales Set
- Display

### ❖ **SITE MASTER DATA:**

- Definition of Terms
- Maintain site Profiles
- Create Reference Sites
- Update site profiles with reference sites
- Define standard storage location in reference sites
- Additional sites Data
- Customizing for sites
- Site Grouping
- Creation of sites
- Create of Reference Sites
- Distribution Centers
- Stores

### ❖ **PURCHASING DATA:**

- Creation of Vendor
- Creation of purchase Organization
- Purchasing Group
- Vendor Master Data
- Vendor Managed Inventory
- Buyer Managed Inventory

### ❖ **ASSORTMENT OPERATIONS LISTING & MANAGEMENT:**

- Assortment Creation, Assortment types, Assortment Grades & Modules
- Creating a Layout module
- Listing – Assignment of Articles to Assortments and Creating Listing Conditions
- Listing Procedures & Listing via Layout Customizations
- Assignment of Products to Layout Modules
- Creation of Structure Articles
- Assignment of Assortments to Assortment users

❖ **RETAIL PRICING RETAIL PROMOTIONS:**

- Sales Price Calculations
- Purchase Price Calculations
- Market Basket pricing
- Promotions Management, Creation and Execution of Promotions
- Bonus buys, Coupons
- PRICAT

❖ **MERCHANDISE REQUIREMENTS PLANNING AND PURCHASING, DISTRIBUTION:**

- Warehouse & DC Management
- Merchandise Distribution ( Allocation Planning & Allocation tables)
- Invoice Verification & Sub Sequent settlement
- Cross Docking Flow – Through, Recipient Driven & Article Driven
- Put Away
- Direct Delivery
- Procurement of merchandise

❖ **SALES SAP RETAIL STORE CONNECTIVITY:**

- ALE EDI & IDOC Overview
- POS Operations & Back Ground Processing in Retail

